

# NEW STORE DEVELOPMENT

# AutoZone



# AUTOZONE IS THE #1 AUTO PARTS RETAILER IN AMERICA

AutoZone is the leading retailer and a leading distributor of automotive replacement parts and accessories in the Americas. We sell auto and light truck parts, chemicals and accessories in over 6,400 AutoZone stores located in 50 states and the District of Columbia in the United States, Puerto Rico, Saint Thomas U.S. Virgin Islands, Mexico and Brazil. All stores are company owned and operated - we do not offer franchises. AutoZone stock is traded on the New York Stock Exchange under the ticker symbol AZO, and is a component of the S&P 500. We are proud to be a Fortune 500 company.

Each AutoZone store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories, and non-automotive products. Many stores also have a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations, and public sector accounts. AutoZone also sells the ALLDATA brand diagnostic and repair software through [www.alldata.com](http://www.alldata.com). Additionally, we sell automotive hard parts, maintenance items, accessories, and non-automotive products through [www.autozone.com](http://www.autozone.com), and our commercial customers can make purchases through [www.autozonepro.com](http://www.autozonepro.com). AutoZone does not derive revenue from automotive repair or installation.

AutoZone always puts customers first, ensuring that over 6 million customers per week continue to select us as their choice for automotive parts and accessories needs. Customers know when they enter an AutoZone store they will always find a great selection of quality merchandise at the low prices they want, as well as the repair information and trustworthy advice they need.

AutoZone strives to be a responsible corporate citizen by giving back to the communities where our AutoZoners and customers live and work. We support education, human services and civic programs across the nation.

## STORE DEVELOPMENT SUPPORT TEAM

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Following counties only: Butte, Colusa, Del Norte, Glenn, Humboldt, Inyo, Lassen, Los Angeles (all except high desert), Marin, Mendocino, Modoc, Napa, Nevada, Placer, Plumas, Riverside (western portion only: e.g. Riverside), and San Bernardino (all except high desert), Shasta, Sierra, Siskiyou, Sonoma, Sutter, Tehama, Trinity, Yolo, and Yuba

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Following counties only: Alameda, Alpine, Amador, Calaveras, Contra Costa, El Dorado, Fresno, Imperial, Kern, Kings Lake, Los Angeles (high desert only: e.g. Lancaster/Palmdale), Madera, Mariposa, Merced, Mono, Monterey, Orange, Riverside (eastern portion only; e.g. Palm Springs, Palm Desert, Indio and Blythe), Sacramento, San Benito, San Bernardino (high-desert only: e.g. Twentynine Palms/Hesperia/Victorville/Barstow), San Diego, San Francisco, San Joaquin, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Solano, Stanislaus, Tulare, and Tuolumne

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North Central, Northern and Eastern Panhandle Portions only (Tallahassee, Jacksonville, Gainesville, and Ocala)

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#### FLORIDA (CONT.)

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St. Louis metro

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#### IOWA

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Alexandria, Monroe, and Shreveport ADIs only

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Jackson metro and all south thereof

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Extreme Northeast (Itawamba and Tishomingo counties only)

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Trenton metro (all of Mercer County), and all south of I-195 (excepting Ocean county)

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## NEW MEXICO

Central and Northern portions only (includes Albuquerque, Santa Fe, and Clovis)

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## NEW YORK

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New York City metro (includes all boroughs, Long Island, and all South of I-84)

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## NORTH CAROLINA

All west of (but excluding) Hickory. Includes Nantahala National Forest, Great Smoky Mountains National Park, Asheville, and Morganton

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East Half (includes Burlington, Raleigh-Durham, Fayetteville, Rocky Mount, Greenville, and east coast)

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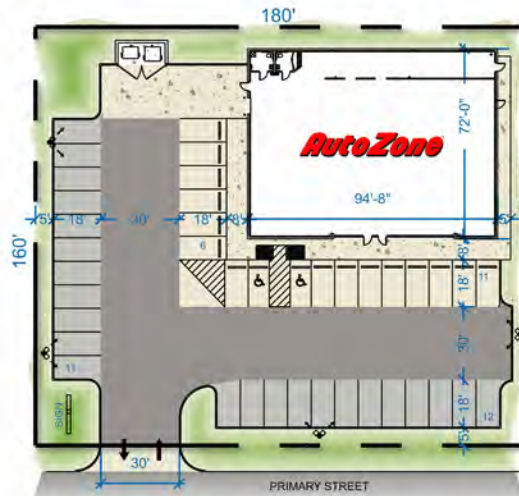
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# PROTOTYPICAL SITE PLAN EXAMPLES

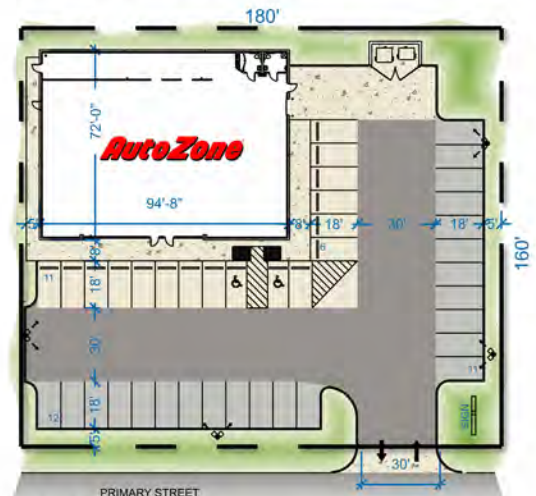


- + Stores typically range from 6,500 square feet to 8,000 square feet
- + Must accommodate between 25 and 40 uncongested, customer-friendly parking spaces
- + We require up-front, high-impact locations with excellent visibility and access from adjacent streets



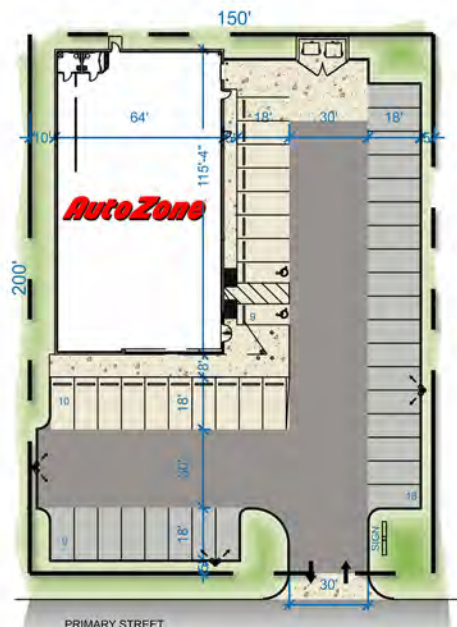
**65W2 Left**

Net: 6,323 SF  
Gross: 6,816 SF



**65W2 Right**

Net: 6,323 SF  
Gross: 6,816 SF



**7N2 Left**

Net: 6,905 SF  
Gross: 7,381 SF

- REGULAR DUTY ASPHALT
- HEAVY DUTY ASPHALT
- REGULAR DUTY CONCRETE
- HEAVY DUTY CONCRETE



**7N2 Right**

Net: 6,905 SF  
Gross: 7,381 SF

## VISIT US ON THE INTERNET

For new store development:  
[www.autozonerealestate.com](http://www.autozonerealestate.com)



For surplus properties:  
[www.autozoneexcessproperty.com](http://www.autozoneexcessproperty.com)



AZO  
LISTED  
NYSE



Member of  
International Council  
of Shopping Centers